

CONTRACT CATALOG

VOL. 5

COOPERATIVE
Purchasing
CONNECTION

**READ ABOUT
HOW ALICIA SAVED
MONEY FOR TRI-VALLEY
OPPORTUNITY COUNCIL
ON PAGE 18**

ABOUT US



Service cooperatives, and their purchasing program, are an integral part of communities across Minnesota, North Dakota and South Dakota.

Empowered by legislation passed in 1976, eight service cooperatives in Minnesota created the Cooperative Purchasing Connection (CPC) which also serves participating agencies in North Dakota, through the North Dakota Educators Service Cooperative (NDESC) and South Dakota.

Questions? Contact us at:

888-739-3289

info@purchasingconnection.org

www.purchasingconnection.org

Please contact vendors directly for more information about their products and to place orders. Refer to the contract number listed.

On the cover: Alicia Berhow is a nonprofit senior services manager at Tri-Valley Opportunity Council. Read more on page 18

CONVENIENT

As a participating agency, you know and trust the cooperative purchasing program. You know from experience using a CPC contracted vendor saves staff time and resources.

COMPETITIVE

More than 50 vendors provide significant discounts and value on quality products.

COOPERATIVE

CPC's partnered vendors meet the competitive solicitation requirements so you can purchase off contracts without needing to bid on your own. That saves time and money.

Minnesota statute §123A.21 and 471.345 subdivision 15
North Dakota statute §54-40.3 of the North Dakota Century Code
South Dakota statute §5-18A-37



Nationally Bid, Locally Awarded

CPC is a member of AEPAC, a 28 state buying group. AEPAC contracts are nationally bid then locally awarded by us. Our members benefit from the purchasing power of 28 states! Learn more at www.aepacoop.org and on page 13.

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This catalog is current as of
September 2019.

For the most up-to-date vendor
information, please visit
purchasingconnection.org.

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HOW TO READ THIS GUIDE



 Available in our online
marketplace, Express.
Find out more at
purchasingconnection.org

Sample: Vendor Name

Vendor description

Contact: Name | Phone number | Email address

Discount: Your CPC membership benefit

Reference: **Code for ordering, if required**

Contract #

Solicitation Type: • IFB - *Invitation for Bid*

• RFP - *Request for Proposal*

• Negotiated Agreement - *Preferred Vendor Agreement*



Express, our online purchasing platform, is a free-to-use benefit of CPC participation. Express offers quick access to multiple vendors; customized approval process; and integration with finance software. And it guarantees you receive contract pricing. Call us to learn more! 888-739-3289

TECHNOLOGY



Available online in Express

CDW-G

Technology equipment and software

Contact: Oleg Krylov | 866-770-0358 | olegkry@cdwg.com

Discount: up to 15% off standard pricing; free shipping

Contract #: AEPA 018-A

Solicitation Type: IFB 018-A Technology Catalog



Connecting Point *ND only*

Microsoft licensing; Symantec licensing; Security and alerting solutions

Contact: David Lewis | 320-582-0234 | dlewis@connectingpoint.biz or

Mary Kay Phillips | 701-258-6689 | mphilips@connectingpoint.biz

Discount: Microsoft EES/OVS and Symantec Licensing - best academic pricing available; Security - average discount of 25% off list price

Contract #: F16-CPT; 16.4-SMS

Solicitation Type: RFP 16.4 – Security: Networked Video and Audio Monitoring Solutions



JourneyEd *ND only*

Adobe software licensing

Contact: Amrita Sethi | 800-876-3507 x7100 | asethi@journeyed.com

Discount: Best academic pricing on perpetual licenses

Solicitation Type: Negotiated Agreement



Kajeet

Filtered, mobile, educational broadband

Contact: Bill Walter | 240-482-3534 | bwalter@kajeet.com

Discount: 20% on Smartspot Mobile Device; 10% on services

Reference: **Contract # 16.15-EDB**

Contract #: 16.15-EDB

Solicitation Type: RFP 16.15 - Mobile Educational Broadband



Lightspeed

Amplification systems

Contact: Ken Engstrom | 888-573-7887

ken.engstrom@lightspeed-tek.com

Discount: 22% or more; \$125 trade-in credit on used equipment

Contract #: 16.6-CSD

Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories



Marco Technologies *ND only*

Interactive technology solutions and installation services

Contact: Brenda Wall | 701-527-5579 | brenda.wall@marconet.com

Discount: 2-55% off list price

Contract #: 17.3 - ITS

Solicitation Type: RFP 17.3 - Interactive Technology Solutions

TECHNOLOGY



MNJ Technologies Direct

Technology equipment and software

Contact: Ed Harris | 847-634-5413 | eharris@mnjtech.com

Discount: 7% off list price and free shipping

Contract #: AEPA 018-A

Solicitation Type: IFB 018-A Technology Catalog



NDR Cables & Networks

Physical-layer network components including Cat5E, Cat6, Cat6A, fiber optic cables and connectivity, and audio/video connectivity

Contact: Donn Bierwerth | 888-637-2225 x251

cpc@ndrcables.com or dbierwerth@ndrcables.com

Discount: 18-50% off list price

Reference: **Coop Membership**

Contract #: F15-NDR

Solicitation Type: Negotiated Agreement



Tierney Brothers

Audio visual and interactive products for schools, government and nonprofits

Contact: Education – Zach Boxrud | 612-455-3675

coop@tierneybrothers.com

Government and Nonprofit – Missy Johnson | 800-933-7337

612-331-5500 | publicsector@tierneybrothers.com

Discount: 2-48% off list price

Contract #: 17.3-ITS

Solicitation Type: RFP 17.3 - Interactive Technology – Audio/Visual



Trinity3 Technology

Remanufactured and new technology

Contact: Jim Mattson | 855-862-5120 | jim@trinity3.com

Discount: 5% off list on all remanufactured and new technology, Gold and Platinum level warranty plans.

Contract #: 19.5-T3T

Solicitation Type: RFP 19.5 - Remanufactured & Private Label Technology



Your purchases through Cooperative Purchasing Connection support the work of the service cooperatives!

Read more on page 12

FACILITIES & GROUNDS



Altoz

Precision mowers

Contact: Carmen Solom | 218-782-5869 x330

Discount: 10% off list price

Contract #: 17.10-OEV

Solicitation Type: RFP 17.10 - Outdoor Grounds Equipment & Vehicles



Best Plumbing

Internal repair plumbing parts and maintenance products

Contact: Missy Baugher | 800-448-6710

orders@bestplumbingonline.com

Discount: 20% savings on all catalog items as well as 2-day shipping on stock items

Contract #: AEPA 018.5-A

Solicitation Type: IFB 018.5 - Athletic Equipment and Supplies



Busch Systems

Recycling and waste containers

Contact: Jeff Bound | 800-565-9931 x1240 | jbound@buschsystems.com

Discount: 20% of MSRP

Reference: **Contract #019-B**

Contract #: AEPA 019-B

Solicitation Type: IFB 019-B Custodial Equipment & Supplies



Designline Products Group

Outdoor furniture and site furnishings

Contact: Jeremy Laska | 651-775-5706 | jlaska@versa-lok.com

Discount: 5-8% off list price

Contract #: 18.1-OFF

Solicitation Type: RFP 18.1 - Outdoor Furniture and Site Furnishings



Facility Solutions Group

LED lighting materials

Contact: Fred Kondash | 855-642-1109

Chance Parker | 855-642-1109

Discount: Competitive contract prices

Contract #: AEPA 018-B

Solicitation Type: IFB 018-B - LED Lighting



FLR Sanders

Hardwood and synthetic flooring products and services for new installation, renovations, refinishing and restoration projects

Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com

Discount: 5% off list price

Contract #: MN 16.1-HWF; ND 18.4-HSF

Solicitation Type: MN RFP 16.1 - Hardwood & Synthetic Flooring;
ND RFP 18.4 - Hardwood & Synthetic Flooring

FACILITIES & GROUNDS



Hiller Commercial Floors

Carpet, resilient flooring, accessories and installation services

Contact: Dave Bahr | 888-724-1766 x2 | dbahr@hillercarpet.com

Discount: 25% off list price

Contract #: 17.5-CRF

Solicitation Type: RFP 17.5 - Carpet and Resilient Flooring



Hillyard

Cleaning and hygiene solutions

Contact: Customer Service - MN 800-423-3550 | ND/SD 800-666-2744

Discount: varies by item

Reference: **Contract #019-B**

Contract #: AEPA 019-B

Solicitation Type: IFB 019-B Custodial Equipment & Supplies



Lightspeed

Amplification solutions

Contact: Ken Engstrom | 888-573-7887

ken.engstrom@lightspeed-tek.com

Discount: 22% or more; \$125 trade-in credit on used equipment

Contract #: 16.6-CSD

Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories



Midwest Playscapes

Playground equipment, park amenities and installation services

Contact: Bruce Pudwill | 800-747-1452 | playscapes@earthlink.net

Discount: 5-17% off list price

Contract #: 16.5-PGS

Solicitation Type: RFP 16.5 - Playground Systems, Recreational Products & Installation Services



Midwest Technology Products

Tools and equipment

Contact: Sarah Cruz | 800-831-5904 x3120 | scruz@midwesttechnology.com

Discount: 10% and free shipping

Contract #: AEPA 018.5-B

Solicitation Type: IFB 018.5-B Career and Technical Education



Partac Peat

Sport surfaces and supplies

Contact: Denise Pierce | 800-247-2326 | denise@partac.com

Discount: 5% off catalog prices

Contract #: AEPA 018.5-C

Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies

FACILITIES & GROUNDS



Playcraft Systems *ND and SD only*

Playground equipment

Contact: Brandon Clouse | 855-268-PLAY | brandon@myturnplaysystem.com

Discount: 10% off list price; discount on surfacing varies by project

Contract #: AEPA 019.5-B

Solicitation Type: IFB 019.5-B Playground & Recreational Equipment



Precision Concrete Cutting

Trip hazard management

Contact: Main office - 320-354-2100

Discount: CPC members-only rate

Contract #: 20.2-PCC

Solicitation Type: RFP 20.2-PCC Sidewalk Repair & Trip Hazard Mitigation



Romtec

Design build structures - shelters, kiosks, restrooms and more

Contact: Travis Olson | 541-496-3541 | travis.olson@romtec.com

Discount: 5% discount for all Romtec products included in the contract

Contract #: AEPA 019.5-B

Solicitation Type: IFB 019.5-B Playground & Recreational Equipment



The Retrofit Companies

Universal waste and recycling services

Contact: Michelle Gwin | 507-414-5158 | mgwin@retrofitcompanies.com

Discount: varies by item

Contract #: 16.8-RCS

Solicitation Type: RFP 16.8 - Recycling Services



School Dude *ND only*

Facility management software

Contact: Melissa Buchanan | 877-868-3833

melissa.buchanan@dudesolutions.com

Discount: 15% discount on annual fees; 10% discount on startup training

Contract #: AEPA 016-A

Solicitation Type: IFB #016-A Facility Management Software



SDS Depot

Chemical inventory and safety data sheet management

Contact: customerservice@sdsdepot.org

Discount: 20% off list price

Contract #: F19-SDS

Solicitation Type: Negotiated Agreement

FACILITIES & GROUNDS



Seating and Athletic Facility Enterprises (SAAFE) "Stadium Steve"

Telescopic seating, aluminum bleachers, I-beam grandstands and press boxes, installation, maintenance and repair services

Contact: "Stadium" Steve Snyder | 507-256-7604 | stadiumsteve@gmail.com

Discount: varies by project

Contract #: 17.4-ALT

Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating



State Industrial Solutions

Custodial solutions catalog

Contact: Trevor Lundgren | 612-805-8907 | tlundgren@stateindustrial.com

Discount: 10% discount and a volume discount of 5% for purchases over \$5,000

Reference: **Contract #019-B**

Contract #: AEPA 019-B

Solicitation Type: IFB 019-B Custodial Equipment & Supplies



SwedeBro

Commercial, industrial and decorative concrete floor coatings and resurfacing

Contact: Cory Olson | 763-434-9237 | colson@swedebro.com

Discount: varies by project

Contract #: 17.7-CFC

Solicitation Type: RFP 17.7 - Resinous Concrete Floor Coatings



Tremco *MN only*

Roofing products and management

Contact: Ryan Palmer | 507-402-6783 | rpalmer@tremcoinc.com

Discount: varies by project, free roof inspection

Contract #: AEPA 017-F

Solicitation Type: IFB 017-F Roofing Envelope Solution



TRI-DIM Filter Corporation *MN only*

HVAC filters

Contact: Bob Harken | 800-544-0094 | b.harken@tridim.com

Discount: 25-45%

Contract #: F16-TFC


Solicitation Type: Negotiated Agreement

**REMEMBER TO REFERENCE THE CONTRACT NUMBERS
WHEN GETTING QUOTES AND PLACING ORDERS.**

SUPPLIES - OFFICE & CLASSROOM

Looking for Art, STEM, and classroom supplies? Find them in Instructional Supplies on pages 19-21.



 Available online in Express

Innovative Office Solutions

Office, school, facility and breakroom supplies, and furniture

Contacts: DeAnn Player | 952-698-9239

dplayer@innovativeos.com


Discount: core/shopping list average discount 69%;

catalog average discount 46%

Contract #: 16.11-OFS

Solicitation Type: RFP 16.11 - Office Supplies



 Available online in Express

School Specialty

Consumable school supplies

Contact: Vaishali Trivedi | 920-243-5162

vaishali.trivedi@schoolspecialty.com

Discount: 35% off list price on most catalogs. Catalogs include: Arts & Crafts, Early Childhood, Furniture & Equipment, Physical Education, School Safety, School and Office Supplies, Science and Special Needs.

Reference: **AEPA Contract #019-E**

Contract #: AEPA 019-E

Solicitation Type: IFB 019-E Instructional & School Supply

We think CPC is wonderful but we're pretty biased.

So what does the data say?

Tri-Valley Opportunity Council conducted a side-by-side study comparison of CPC with other contracts. Not only did we come out ahead on price, we also got top marks for service!

Express	Company 1
\$10,815.12	\$15,152.72

That's a \$4,337.60 saving! *

Read more on the study on page 18!

* Results may vary based on items purchased.

FURNITURE



Biofit Engineered Products

Science lab stools, cafeteria tables

Contact: Jen Pettit | 763-416-3850 | jenatopm@yahoo.com

Discount: 35-53% off list price

Contract #: AEPA 018-D

Solicitation Type: IFB #018-D Furniture



Innovative Office Solutions

Classroom and office furniture

Contact: Bob Nelsen | 952-715-1090 | bobnelsen@innovativeos.com

Discount: up to 68%, varies by manufacturer and volume

Contract #: 16.11-OFS

Solicitation Type: RFP 16.11 - Office Supplies



Lakeshore Learning

Early childhood and elementary furniture

Contact: Kelly Minke | 651-470-8710 | kminke@lakeshorelearning.com

Discount: 5% and free shipping;

white glove service on orders over \$10,000

Reference: **Per c.2046** or **Bid #16.16**

Contract #: 16.16-SEL

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:
Instructional Materials, Supplies, Equipment and Furniture



National Business Furniture

Office, reception areas, and more

Contact: Teresa Darden | 800-558-1010 x2210 | teresad@nbf.com

Discount: up to 54% off list price

Contract #: AEPA 018-D

Solicitation Type: IFB #018-D Furniture



School Specialty

Classroom and office furniture

Discount: up to 71%, varies by manufacturer and volume

Contact: Vaishali Trivedi | 920-243-5162

vaishali.trivedi@schoolspecialty.com

Reference: **AEPA Contract #018-D**

Contract #: AEPA 018-D

Solicitation Type: IFB #018-D Furniture



SICO

Furniture, including cafeteria tables and choir risers

Contact: Dan Reisetter | 952-829-5150 | dreisetter@sicoinc.com

Discount: 38-42% off list price

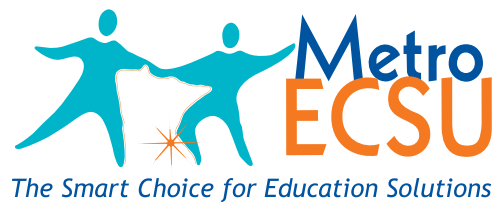
Contract #: AEPA 018-D

Solicitation Type: IFB #018-D Furniture

Partnership

is at the heart of everything that
Cooperative Purchasing Connection does

In fact, CPC itself is a program developed through a joint powers of service cooperatives in Minnesota and North Dakota! Supporting CPC supports the work of the service cooperatives!



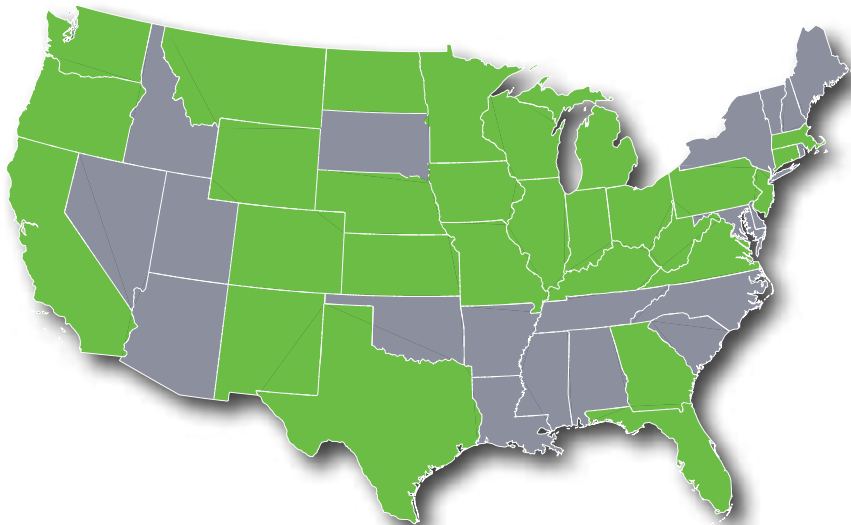
It's important to us that you #FeelConnected to the way that your purchases from CPC vendors translate into important services. And we're always proud to share how your purchases benefit communities.

Contact us at info@purchasingconnection.org to begin that conversation.



Association of Educational
PURCHASING AGENCIES
Nationally Bid, Locally Awarded

CPC partners with the multi-state non-profit Association of Education Purchasing Agencies (AEPA) to bring vendors with a national focus to Minnesota, South Dakota, and North Dakota communities. All vendors are formally bid and awarded through CPC and all vendor audit paperwork is maintained at PurchasingConnection.org under the "Meet Our Vendors" tab.



PARTNERSHIPS



CPC partners with Sourcewell (formerly NJPA) to connect CPC Members and Participants with top-tier contracts across Sourcewell's ever-growing list of categories. From emergency vehicles to public utility equipment, leveraging Sourcewell through CPC ensures that you're able to harness the power of cooperative purchasing to secure your mission-critical equipment and services.

A list of Sourcewell contracts that are available through CPC may be found at PurchasingConnection.org under the "How to Purchase" tab.

ATHLETICS



AstroTurf

Synthetic turf surfaces

Contact: Troy Johnson | 612-210-1946 | tajohnson@astroturf.com

Discount: varies by project

Contract #: AEPA 016-G

Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf



Daktronics

Electronic scoreboards and signage and indoor/outdoor sound systems

Contact: Don Hansen | 605-695-2096 | don.hansen@daktronics.com

Discount: 10% off list price

Contract #: AEPA 016-I

Solicitation Type: IFB 016-I Scoreboard and Marquee Signage



FieldTurf

Synthetic turf surfaces

Contact: Eric Fisher | 888-209-0065 | eric.fisher@fieldturf.com

Discount: varies by project

Contract #: AEPA 016-G

Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf



Fisher Tracks

Track surfacing

Contact: Jordan Fisher | 800-432-3191 x12 | info@fishertracks.com

Discount: varies by project

Contract #: 17.8-ATC

Solicitation Type: RFP 17.8 - Athletic Surfaces - Tracks and Courts



FLR Sanders

Hardwood and synthetic flooring products and services for new installation, renovations, refinishing and restoration projects

Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com

Discount: 5%

Contract #: 16.1-HWF

Solicitation Type: RFP 16.1 - Hardwood & Synthetic Flooring



H&B Specialized Products

Athletic equipment, wall mats, Olympus lockers and installation services

Contacts: Athletic equipment and wall mats – Jami Anderson

952-698-5780 | janderson@hbsponline.com

Olympus lockers and storage products – Tom Schneider

952-698-5782 | tschneider@olympuslockers.com

Discount: 5% off athletic equipment and wall mats, 42-62% off lockers

Contract #: 17.4-ALT

Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating

ATHLETICS



Hellas Construction

Construction, installation and maintenance of track and tennis court surfaces

Contact: Ruth Hawley | 512-250-2910 | rhawley@hellasconstruction.com

Discount: 2.5% off list price

Contract #: AEPA 016-H

Solicitation Type: IFB 016-H Athletic Surfaces - Tracks and Courts



Partac Peat

Sport surfaces and supplies

Contact: Denise Pierce | 800-247-2326 | denise@partac.com

Discount: 5% off catalog prices

Contract #: AEPA 018.5-C

Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies



Schutt Sports

Helmets, facemasks, shoulder pads, mouth guards, bases, team training aids and reconditioning

Contact: Becca Haworth | 217-324-2712 x2422

rhaworth@schutt-sports.com

Discount: 30% off list price

Contract #: AEPA 018.5-C

Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies



@CP_Connection
#FeelConnected

From softball fields to offices, CPC has your needs covered. See our Twitter for other examples of our contract at work - and for some fun gifs!



Follow @CP_Connection and you'll
#FeelConnected to all CPC can do for you.

ATHLETICS



Seating and Athletic Facility Enterprises (SAAFE) "Stadium Steve"

Telescopic seating, aluminum bleachers, I-beam grandstands and press boxes, installation, maintenance and repair services

Contact: "Stadium" Steve Snyder | 507-256-7604 | stadiumsteve@gmail.com

Discount: varies by project

Contract #: 17.4-ALT

Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating



Shaw

Synthetic turf surfaces

Contact: Jimmy Marshall | 615-879-0136 | jimmy.marshall@shawinc.com

Discount: 5% off on most products and services.

Contract #: AEPA 016-G

Solicitation Type: IFB 016 - Athletic Surfaces – Synthetic Turf



Techline Sports Lighting

Sports facility lighting including LED lighting

Contact: Steve Jones | 800-500-3161 | sjones@sportlighting.com

Discount: varies by project

Contract #: AEPA 017-A

Solicitation Type: IFB 017-A Athletic Facility Lighting



Over the last couple years, we have used Cooperative Purchasing Connection to make some large purchases. We purchased a **school van** because our state bid had expired and I didn't want to wait. We ended up with similar van, and possibly better with added features for the same money. Plus the dealership delivered the van.

We recently used CPC to purchase new gym bleachers. We did our home work ahead of time, and the price we were quoted was very competitive, so our school board went with CPC to purchase gym bleachers. In addition, we'd worked with **Stadium Steve** in the past, so that made our decision easier. I'd recommend looking at CPC , if you are going to make an expensive purchase, they are very competitive."

Brian Jandahl, Superintendent
Elkton School District, South Dakota



COPIERS



Konica Minolta

Konica Minolta copiers

Contact: Jason Bradshaw | 402-250-7545

jbradshaw@kmbs.konicaminolta.us

Discount: varies by equipment

Contract #: AEPA 017-B

Solicitation Type: IFB 017-B Digital Multi-Function Devices/Copiers, Printers and Related Services



Kyocera

Kyocera copiers

Contact: Philip Borchardt | 612-670-3889

philip.borchardt@da.kyocera.com

Discount: varies by equipment

Contract #: AEPA 017-B

Solicitation Type: IFB 017-B Digital Multi-Function Devices/Copiers, Printers and Related Services

COPIERS



Want to be featured in the next volume of the Contract Catalog? Contact us with your CPC vendor stories at info@purchasingconnection.org.

Your story could be featured on Facebook, in a tweet, or in the catalog. Your stories will be used to help connect schools, cities, counties, nonprofits and more across Minnesota, North Dakota, and South Dakota!

FLEET



Mid-State Auto Auction

Vehicle selling and disposal

Contact: Dee Sullivan | 800-458-5506 | dee@msaany.com

Discount: 5% off the seller's fee

Contract #: F15-MSA

Solicitation Type: Negotiated Agreement



Nelson Auto Center

Vehicle purchasing

Contact: Melissa Larson | 888-473-0270 | mlarson@nelsonfleet.com

Discount: up to \$10,000 below dealer invoice

Contract #: 18.3-VHL

Solicitation Type: RFP 18.3 - Vehicles

FROM THE COVER

Nonprofit Senior Services Manager Alicia Berhow was tasked with getting supplies for the Tri-Valley Opportunity Council office. She looked for a service that was streamlined, easy to use for everyday and specialty items, and a good fit for the team as a whole.

After some research she found Express and says, "I love that the program is so easy to use, and you can form it to meet the needs of your company. We have many sites within Minnesota, and it was very easy to get them set up within the program. Ordering is quick, easy and very reliable."

Last year, Tri-Valley Opportunity Council did a 120 day price comparison study and reported that they saved over \$1,000 a month on orders through Cooperative Purchasing Connection. They are moving into a new office location this year and Alicia says they have worked with several CPC vendors who "secured discounts and were great to work with!"

CPC is proud of the service we provided to Alicia. Read the full interview and register for Express at PurchasingConnection.org



"I love that the program is so easy to use, and you can form it to meet the needs of your company,"

Alicia Berhow

Nonprofit Senior Services Manager
Tri-Valley Opportunity Council

FOOD & KITCHEN SUPPLIES

The Cooperative Purchasing Connection works with K-12 schools to ensure access to nutritional food options, efficient ordering and competitive pricing. The CPC and schools join forces to contract with food distributors that meet those needs.

Contact your local service cooperative for information on which distributor is currently under contract in your area.

Contact: 888-739-3289 | info@purchasingconnection.org



Bimbo Bakeries USA

Bread and bread products program for school lunch program

Contract #: 17.12-WGR

Solicitation Type: RFP 17.12 - Whole Grain Rich Bread & Bread Products

Cash-Wa Fargo

Food, supplies and distribution for school lunch program

Contract #: 18.5 - FDS

Solicitation Type: RFP 18.5 - Food, Supplies and Distribution



Rapids Wholesale Equipment - available to all schools

Smallwares and large kitchen equipment

Contact: Nick Schmitt | 319-373-7296 or 319-360-8625

nick.schmitt@rapidswholesale.com

or Kathy Trca | 319-373-7295 or 319-202-0940

kathy.trca@rapidswholesale.com

Contract #: MN 18.8-SWE; ND 18.7-SWE

Solicitation Type: MN IFB 18.8 - Small Ware and Small Equipment;

ND IFB 18.7 - Small Wares and Small Equipment



Reinhart *MN only*

Food, supplies and distribution for school lunch program

Contract #: 18.5 - FDS

Solicitation Type: RFP 18.5 - Food, Supplies and Distribution

INSTRUCTIONAL RESOURCES



Blick Art Materials

Fine arts catalog

Contact: Heather Havens | 800-704-7744 x5211 | contracts@dickblick.com

Discount: 20% discount (some exclusions apply)

Contract #: AEPA 019-E

Solicitation Type: IFB 019-E School & Instructional Supplies

INSTRUCTIONAL RESOURCES



Available online in Express

Continental Clay

Clay, glaze, tools, accessories, equipment and furniture

Contact: Mary Swartout | 612-331-9332 | coop@continentalclay.com

Discount: 10-35% off list price

Reference: **COOP**

Contract #: 19.4-CCC

Solicitation Type: RFP 19.4 - Fine Arts Materials, Supplies & Equipment



Edmentum *MN only*

Literacy, ESL, online learning and test preparation programs

Contact: Michelle Geddes | 952-832-1512

michelle.geddes@edmentum.com

Discount: 15% off new subscriptions; 10% off renewals and add-ons

Solicitation Type: Negotiated Agreement



Available online in Express

Lakeshore Learning

Early childhood and elementary instructional materials, supplies, equipment and furniture

Contact: Penny Stone | 800-421-5354

orderdept@lakeshorelearning.com

Discount: 5% and free shipping

Reference: **Per c.2046** or **Bid #16.16**

Contract #: 16.16-SEL

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:
Instructional Materials, Supplies, Equipment and Furniture



Available online in Express

Mackin

Books, eBooks, audiobooks, and educational databases

Contact: Brian Cretzmeyer | 952-500-0811 | brian.cretzmeyer@mackin.com

Discount: 5% and added value

Reference: **AEPAMN**

Contract #: AEPA 016-C

Solicitation Type: IFB 016-C Digital Resources



Available online in Express

Midwest Technology Products

Career technical education supplies and STEM materials

Contact: Sarah Cruz | 800-831-5904 x3120

scruz@midwesttechnology.com

Discount: 10% and free shipping on catalog items

Contract #: AEPA 018.5-B

Solicitation Type: IFB 018.5-B Career and Technical Education

INSTRUCTIONAL RESOURCES



Nasco

Supplies for classrooms, recreation centers, senior living facilities and more

Contact: Rob Groleau | 920-568-5597 | rgroleau@enasco.com

Discount: 10-20% off all catalogs and free shipping; Catalogs include:

Agricultural Science, FACS, Health, Physical Education, Reading Resource, Early Learning, Math and Science

Reference: **13424** for all catalogs

Contract #: 16.9-SCI; 16.10-FACS; 19.4-NCO

Solicitation Type: RFP 16.9 - Science Equipment and Supplies;

RFP 16.10 - Family and Consumer Science Equipment and Supplies;

RFP 19.4 - NCO Fine Arts



Pitsco Education

STEM/STEAM, engineering, coding and robotics products and supplies

Contact: Preston Frazier | 800-835-0686 x4559 | pfrazier@pitsco.com

Discount: 2% discount and free shipping over \$100

Reference: **AEPA22**

Contract #: AEPA 019-E

Solicitation Type: IFB 019-E School & Instructional Supplies



Really Good Stuff

Supplemental curriculum materials, organization solutions and classroom decorations

Contact: Tracy Gavern | 888-674-6891 | tgavern@reallygoodstuff.com

Discount: 5% and free shipping

Reference: **CPC**

Contract #: 16.16-SEL

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning: Instructional Materials, Supplies, Equipment and Furniture



School Specialty

School supplies and instructional materials

Contact: Vaishali Trivedi | 920-243-5162

vaishali.trivedi@schoolspecialty.com

Discount: 35% off list price on most catalogs; Catalogs include: Arts & Crafts, Early Childhood, Physical Education, Science and Special Needs

Reference: **AEPA Contract #019-E**

Contract #: AEPA 019-E

Solicitation Type: IFB 019-E Instructional & School Supply



School Health

Health and first aid supplies, athletic training supplies and equipment

Contact: Amanda Norcross | 630-339-7845 | anorcross@schoolhealth.com

Discount: 13% off list price

Reference: **#3059675**

Contract #: 018.5-C

Solicitation Type: IFB 018.5-C - Athletic Equipment and Supplies

PROFESSIONAL SERVICES



Kinetic Leasing

Professional leasing services

Contact: Austin Young | 701-476-0221 | ayoung@kineticlease.com

Discount: Preferred CPC pricing

Contract #: F19-PLS

Solicitation Type: Negotiated Agreement



EAPC

Commissioning services

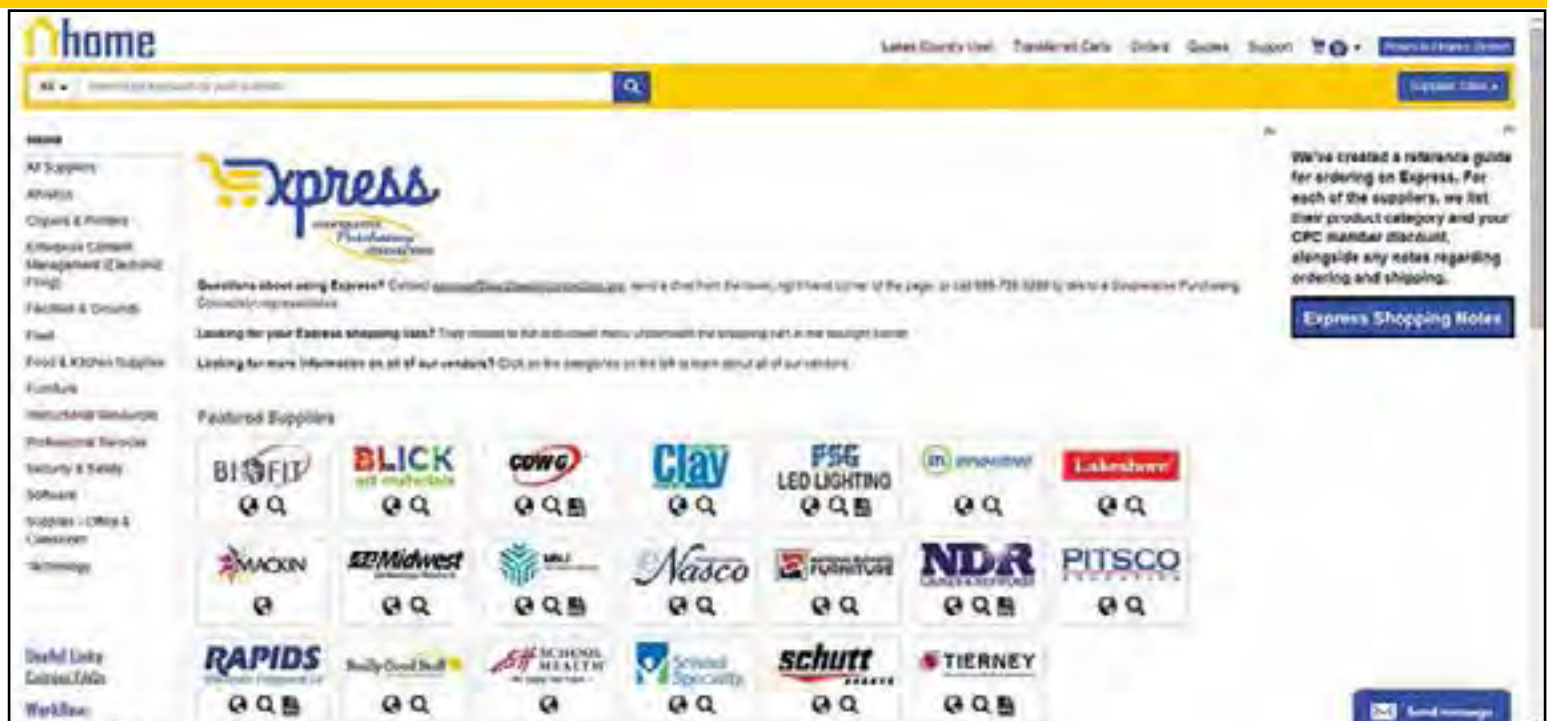
Contact: Jim Stocke | 218-751-0151 | james.stocke@eapc.net

Discount: discounted hourly rate for services

Contract #: 20.3-TPC

Solicitation Type: RFP 20.3 - Third Party Commissioning Services

**Express online marketplace allows you to shop your favorite suppliers
in one place!**



SECURITY & SAFETY



All State Communications *MN & SD only*

Security and door access control; multiple security and door access manufacturers, includes service and installation

Contact: Jenn Ribar | 612-787-8884 | jenn.ribar@allstatecom.com

Discount: Discounts range from 10-35% off list; varies by manufacturer

Contract #: 19.7-ACS

Solicitation Type: RFP 19.7 - Security & Door Access Control



Gaggle

Safety Management Solution; live safety monitoring of Gmail and Office 365 accounts

Contact: Jeremy Robertson | 800-288-7750 | jrobertson@gaggle.net

Discount: Preferred CPC pricing

Contract #: F18-SMS

Solicitation Type: Sole Source; Negotiated Agreement



RTX Solutions

Vape detection sensors

Contact: Brian Seyller | 651-604-0789 | bseyller@rtxsolutions.net
or 1-855-604-0789 | info@rtxsolutions.net

Discount: 25% off list price on all product and installation

Contract #: 20.1-VDS

Solicitation Type: RFP #20.1 - Vape Detection Sensors



STOPit

Mobile software for student safety; free 24-hour monitoring

Contact: Stephanie Lane | 908-748-4036 | slane@stopitsolutions.com

Discount: Preferred CPC pricing

Contract #: F19 - STP

Solicitation Type: Negotiated Agreement



USA Security *MN & SD only*

Security and door access control; multiple security and door access manufacturers, includes service and installation

Contact: Chris Daniels | 612-220-2042 | cdaniels@usasecurityinc.com

Discount: 5-12.5% off list; varies by manufacturer

Contract #: 19.7-USA

Solicitation Type: RFP 19.7 - Security & Door Access Control

WANT MORE DETAILS?

More information about each of the vendors can be found at www.purchasingconnection.org. This includes audit packets, contract documents, how-to-order instructions and product videos.

Tri-City United Public Schools are pros at using Express!

Kala David

Accounts Payable/Receivable | Tri-City United Public Schools



Lisa Tuma (left) and Susy Swaggert (right) shop on the Express online marketplace.

Why does Tri-City United Public Schools use Express Online Marketplace for the majority of their ordering?

"The system is so user friendly, most of the time items arrive next day, vendors are more than willing to help and there are so many to pick from!

The secretaries guide their new staff to use Express and once they're on the site, they're hooked!

Processing the requests is incredibly easy, click of the button and orders are on their way. My contact for Express, Mary, has incredible customer service skills and is always eager to make my life easier!"

Tri-City United says that Express rocks!

WE BUILT FOR YOU!

VISIT PURCHASINGCONNECTION.ORG TO GET STARTED TODAY!

Express offers:

- Quick access to multiple vendors
 - No need for multiple usernames and passwords
 - All pricing is member discounted pricing
 - No more reference codes or quote numbers needed
- Custom approval process that meets the needs of your organization
- Flexible payment options – Pay via purchase order or credit card/P-Card
- Easy quote requests
- A free-to-use online marketplace