

# CONTRACT CATALOG

VOL. 2

[WWW.PURCHASINGCONNECTION.ORG](http://WWW.PURCHASINGCONNECTION.ORG)

OR 888-739-3289

COOPERATIVE  
*Purchasing*  
CONNECTION



Your Trusted  
Saving Solution

## ABOUT US



# COMPETITIVE COMPLIANT CONVENIENT

Service cooperatives, and their purchasing program, are an integral part of communities across the state.

Empowered by legislation passed in 1976, eight service cooperatives in Minnesota created the Cooperative Purchasing Connection (CPC) which also serves participating agencies in North and South Dakota.

If you have questions about the cooperative purchasing program, please call or visit [www.purchasingconnection.org](http://www.purchasingconnection.org). Please contact vendors directly for more information about their products and to place orders.

### COMPETITIVE

More than 50 vendors provide significant discounts on quality products.

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### COMPLIANT

CPC's partnered vendors meet the competitive solicitation requirements so you can purchase off contracts without needing to bid on your own. That saves time and money.

**Minnesota statute §123A.21 and 471.345 subdivision 15**  
**North Dakota statute §54-40.3 of the North Dakota Century Code**  
**South Dakota statute §5-18A-37**

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### CONVENIENT

As a participating agency, you know and trust the cooperative purchasing program. You know from experience using a CPC contracted vendor saves staff time and resources.

### Contact us at:

888-739-3289

[info@purchasingconnection.org](mailto:info@purchasingconnection.org)

[www.purchasingconnection.org](http://www.purchasingconnection.org)



**Nationally Bid, Locally Awarded**

As a member of AEPA, we bring the purchasing power of 26 states to the local level.


Learn more at [www.aepacoop.org](http://www.aepacoop.org).

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## WHAT YOU'LL SEE



 Available in our online marketplace, Express. Find out more at [www.cpcexpress.org](http://www.cpcexpress.org)

### Sample: Vendor Name

*Vendor description*

Contact: Name | Phone number | Email address

Discount: Your CPC membership benefit

Reference: **Code for ordering, if required**

Contract # | Maturity Date

Solicitation Type: • IFB - *Invitation for Bid*

- Negotiated Agreement - *Preferred Vendor Agreement*
- RFP - *Request for Proposal*
- RFQ - *Request for Quote*
- Negotiated Agreement, Sole Source

**This catalog is current as of August 2017.**


**For the most up to date vendor information, please visit [www.purchasingconnection.org](http://www.purchasingconnection.org).**

## WANT MORE DETAILS?

More information about each of the vendors can be found at [www.purchasingconnection.org](http://www.purchasingconnection.org). This includes audit packets, contract documents, how-to-order instructions, and product videos.

# TECHNOLOGY



 Available online in Express

## CDI

*Remanufactured technology*

Contact: Josh Chavarie | 888-226-5727 x3716


jchavarie@cdicomputers.com

Discount: 10-15% off list price

Contract #: 15.5-CDI | Maturity Date: 12/31/2018

Solicitation Type: RFP 15.5 - Remanufactured & Refurbished Technology



 Available online in Express

## CDW-G

*Technology equipment and software*

Contact: Oleg Krylov | 866-770-0358 | olegkry@cdwg.com

Discount: up to 15% off standard pricing; free shipping

Contract #: AEPA 014-E | Maturity Date: 2/28/2018

Solicitation Type: IFB 014-E Technology Catalog



## Kajeet

*Filtered, mobile, educational broadband*

Contact: Michael Flood | 678-656-7512 | mflood@kajeet.com


Discount: 20% on Smartspot Mobile Device; 10% on services

Reference: **Contract # 16.15-EDB**

Contract #: 16.15-EDB | Maturity Date: 6/30/2020

Solicitation Type: RFP 16.15 - Mobile Educational Broadband



 Available online in Express

## Lightspeed

*Amplification systems*

Contact: Ken Engstrom | 888-573-7887


ken.engstrom@lightspeed-tek.com

Discount: 22% or more; \$125-200 trade-in credit on used equipment

Contract #: 16.6-CSD | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories



 Available online in Express

## MNJ Technologies Direct

*Technology equipment and software*

Contact: Ed Harris | 800-870-4340 x8363 | eharris@mnjtech.com

Discount: 7% off list price and free shipping

Contract #: AEPA 014-E | Maturity Date: 2/28/2018


Solicitation Type: IFB 014-E Technology Catalog



**Like us on Facebook for up-to-date announcements  
@cooperativepurchasingconnection**





 Available online in Express

## NDR Cables & Networks

*Physical-layer network components including Cat5E, Cat6, Cat6A, fiber optic cables and connectivity, and audio/video connectivity*

Contact: Donn Bierwerth | 888-637-2225 x251

cpc@ndrcables.com or dbierwerth@ndrcables.com


Discount: 18-50%

Reference: **Coop Membership**

Contract #: F15-NDR | Maturity Date: Annual Renewal

Solicitation Type: Negotiated Agreement



 Available online in Express

## Tierney Brothers

*Audio visual and interactive products for schools, government, and nonprofits*

Contact: Zach Boxrud | 612-455-3675 | coop@tierneybrothers.com

Discount: 2-48% off list price

Contract #: 17.3-ITS | Maturity Date: 12/31/2020

Solicitation Type: RFP 17.3 - Interactive Technology – Audio/Visual

**"Working for a small city with limited resources, I am always trying to keep the cost of government in check and keep costs reasonable. Easy comparison shopping from several sources with a keystroke allowed me to reduce the time spent and ensure good value for the supplies we can purchase through Express. And, as an added bonus, the supplies I ordered arrived at my desk less than 24 hours later. Awesome!"**



John H. Rolf, Clerk-Treasurer, City of Carlos

# FACILITIES & GROUNDS



## **Altoz**

*Precision mowers*

Contact: Carmen Solom | 218-782-5869 x330

Discount: 10% discount off MSRP on all commercial grade zero-turn lawn mowers and a full line of accessories.

Contract #: 17.10 - OEV | Maturity Date: 6/30/2021

Solicitation Type: RFP 17.10 - Outdoor Grounds Equipment & Vehicles



## **Anderson Ladd/Haldeman-Homme**

*Hardwood flooring products and services for new installation, renovations, refinishing, and restoration projects*

Contact: Paul Fedje | 612-362-2131 | pfedje@andersonladd.com

Discount: 5-15% off list price

Contract #: 16.1-HWF | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.1 - Hardwood Flooring (Athletic, Recreational & Auditorium)



## **Clarke**

*Custodial floor cleaning equipment*

Contact: Doug Christian | 630-639-8846

doug.christian@nilfisk-advance.com

Discount: 22-33% off list price

Reference: **AEPA Member**

Contract #: AEPA 015-C | Maturity Date: 2/28/2019

Solicitation Type: IFB 015-C Custodial Supply, Custodial Equipment and Rest Room, Breakroom, and Safety Supply Catalog



## **FLR Sanders**

*Hardwood flooring products and services for new installation, renovations, refinishing, and restoration projects*

Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com

Discount: 5% off list price

Contract #: 16.1-HWF | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.1 - Hardwood Flooring (Athletic, Recreational & Auditorium). MN only.



## **Hellas Construction**

*Construction, installation, and maintenance of track and court surfaces*

Contact: Ruth Hawley | 512-250-2910

rhawley@hellasconstruction.com

Discount: 2.5% off list price

Contract #: AEPA 016-H | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-H Athletic Surfaces - Tracks and Courts



## Hiller Commercial Floors

*Carpet, resilient flooring, accessories, and installation services*

Contact: Dave Bahr | 888-724-1766 x2 | dbahr@hillercarpet.com

Discount: 25% off list price

Contract #: 17.5 - CRF | Maturity Date: 3/1/2021

Solicitation Type: RFP 17.5 - Carpet and Resilient Flooring



## Norcostco

*Theater equipment and supplies, including stage lighting and rigging and drapery*

Contact: Becky Bechel | 763-544-0601 x1007

becky.bechel@norcostco.com

Discount: 7-10% off list price

Reference: **CPC Contract**

Contract #: 17.3-TES | Maturity Date: 6/30/2021

Solicitation Type: RFP 17.3-Theatrical Equipment, Supplies & Services



## Midwest Playscapes

*Playground equipment, park amenities, and installation services*

Contact: Bruce Pudwill | 800-747-1452 | playscapes@earthlink.net

Discount: 5-17% off list price

Contract #: 16.5-PGS | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.5 - Playground Systems, Recreational Products & Installation Services



Available online in Express

## Midwest Technology Products

*Industrial arts, career technical education supplies, and STEM materials*

Contact: Sarah Cruz | 800-831-5904 x3120

scruz@midwesttechnology.com

Discount: 10% and free shipping

Reference: **AEPA Contract**

Contract #: AEPA 014-B | Maturity Date: 2/28/2018

Solicitation Type: IFB 014-B Industrial Arts & Career Technical Education Supply Catalog



## The Retrofit Companies

*Universal waste and recycling services*

Contact: Michelle Gwin | 507-414-5158 | mgwin@retrofitcompanies.com

Discount: varies by item

Contract #: 16.8-RCS | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.8 - Recycling Services



## Solus LED

*LED lighting equipment and supplies*

Contact: Jim Azure | 218-256-3084 | jim@solusled-usa.com

Discount: 10-38% off list price

Contract #: 15.8-LED | Maturity Date: 9/30/2019

Solicitation Type: RFP 15.8 - LED Lighting



# FACILITIES & GROUNDS



## SwedeBro

*Commercial, industrial, and decorative concrete floor coatings, and resurfacing*

Contact: Cory Olson | 763-434-9237 | colson@swedebro.com

Discount: varies by project

Contract #: 17.7-CFC | Maturity Date: 3/1/2021

Solicitation Type: RFP 17.7 Resinous Concrete Floor Coatings



## Tremco

*Roofing products and management*

Contact: Ryan Palmer | 507-402-6783 | rpalmer@tremcoinc.com

Discount: varies by project, free roof inspection

Contract #: AEPA 017-F | Maturity Date: 2/28/2021

Solicitation Type: IFB 017-F Roofing Envelope Solution



## TRI-DIM Filter Corporation

*HVAC filters*

Contact: Bob Harken | 612-978-4756 | b.harken@tridim.com

Discount: 25-45%

Contract #: F16-TFC | Maturity Date: 12/31/2017

Solicitation Type: Negotiated Agreement. MN only.

Ric Koval is Director of Maintenance & Operations at the Dilworth-Glyndon-Felton School District. He switched to CPC partnered vendor Tri-Dim Filter Corporation.

**"Tri-Dim filters are a better product than I was using before and I'm saving 48%! I only have to change the filters two times a year instead of three times with my previous filters. I would recommend them because they are a quality product priced ridiculously reasonable."**





## SUPPLIES – OFFICE & CLASSROOM



Available online in Express  
under School Specialty

### **Brodhead Garrett**

*Career and technical education supplies*

Contact: John Burman | 507-420-5984

[john.burman@schoolspecialty.com](mailto:john.burman@schoolspecialty.com)

Discount: 35% discount off list price on tools and consumable catalog items and 12% off furniture

Reference: **Contract 081\_Net\_Con\_11US\_AEPA** on all orders

Contract #: AEPA 014-B | Maturity Date: 2/28/2018

Solicitation Type: IFB 014-B Industrial Arts, Career and Technical Education



Available online in Express

### **Continental Clay**

*Clay, glaze, tools, accessories, equipment, and furniture*

Contact: Mary Swartout | 612-331-9332 | [coop@continentalclay.com](mailto:coop@continentalclay.com)

Discount: 10-35% off list price

Reference: **COOP**

Contract #: 15.4-Clay | Maturity Date: 12/31/2019

Solicitation Type: RFP 15.4 - Clay Products & Equipment



Available online in Express

### **Innovative Office Solutions**

*Office, school, facility and breakroom supplies, and furniture*

Contact: DeAnn Player | 952-698-9239 | [dplayer@innovativeos.com](mailto:dplayer@innovativeos.com)

Discount: core/shopping list average discount 69%; catalog average discount 46%

Contract #: 16.11-OFS | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.11 - Office Supplies



Available online in Express

### **Lightspeed**

*Amplification solutions*

Contact: Ken Engstrom | 888-573-7887

[ken.engstrom@lightspeed-tek.com](mailto:ken.engstrom@lightspeed-tek.com)

Discount: 22% or more; \$125-200 trade-in credit on used equipment

Contract #: 16.6-CSD | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories



Available online in Express

### **Midwest Technology Products**

*Industrial arts, career technical education supplies, and STEM materials*

Contact: Sarah Cruz | 800-831-5904 x3120

[scruz@midwesttechnology.com](mailto:scruz@midwesttechnology.com)

Discount: 10% and free shipping on catalog items


Reference: **AEPA Contract**

Contract #: AEPA 014-B | Maturity Date: 2/28/2018

Solicitation Type: IFB 014-B - Industrial Arts, Career and Technical Education

## SUPPLIES – OFFICE & CLASSROOM



 Available online in Express

### Nasco

*Supplies for classrooms, recreation centers, senior living facilities, and more*

Contact: Rob Groleau | 920-568-5597 | [rgroleau@enasco.com](mailto:rgroleau@enasco.com)

Discount: 10-20% off all catalogs and free shipping. Catalogs include:

Agricultural Science, FACS, Health, Physical Education, Reading Resource, Early Learning, Math and Science


Reference: **13424** for all catalogs

Contract #: 16.9-SCI and 16.10-FACS | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.9 - Science Equipment and Supplies;

RFP 16.10 - Family and Consumer Science Equipment and Supplies



 Available online in Express

### Rapid Refill (Formerly Total Imaging)

*Remanufactured toner*


Contact: Bill Erickson | 701-297-7675 | [info@gorapidrefill.com](mailto:info@gorapidrefill.com)

Discount: 30-50% or even more on toner cartridges

Contract #: F16-TNR | Maturity Date: Annual Renewal

Solicitation Type: Negotiated Agreement



 Available online in Express

### School Health

*Health and first aid supplies, athletic training supplies and equipment*

Contact: Bryan Ball | 515-447-0315 | [bball@schoolhealth.com](mailto:bball@schoolhealth.com)


Discount: 13% off list price

Reference: **#3059675** on all orders

Contract #: 16.7-HFA | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.7 - Health and First Aid Supplies



 Available online in Express

### School Specialty

*Consumable school supplies*

Contact: John Burman | 507-420-5984

[john.burman@schoolspecialty.com](mailto:john.burman@schoolspecialty.com)


Discount: 35% off list price on most catalogs

Reference: **Contract number 081\_Net\_Con\_11US\_AEPA** on all orders to ensure member pricing

Contract #: AEPA 015-B | Maturity Date: 2/28/2019

Solicitation Type: IFB 015-B Instructional & School Supply



 Available online in Express under School Specialty

### Sportime

*Physical education supplies*

Contact: John Burman | 507-420-5984

[john.burman@schoolspecialty.com](mailto:john.burman@schoolspecialty.com)

Discount: 35% off list price on all in-stock items.

Reference: **Contract number 081\_Net\_Con\_11US\_AEPA** on all orders

Contract #: AEPA 014-F | Maturity Date 2/28/2018

Solicitation Type: IFB 014-F Sports Equipment



## Innovative Office Solutions

*Classroom and office furniture*

Contact: Bob Nelsen | 952-715-1090 | bobnelsen@innovativeos.com

Discount: varies by manufacturer

Contract #: 16.11-OFS | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.11 - Office Supplies



## Interior Systems, Inc.

*Cafeteria furniture and design*

Contact: Joe Gervase | 414-308-3965 | jgervase@isiamerica.com

Discount: varies by project

Contract #: AEPA 014-A | Maturity Date 2/28/2018

Solicitation Type: IFB 014-A School Furniture



## Lakeshore Learning

*Early childhood and elementary furniture*

Contact: Kelly Minke | 651-470-8710 | kminke@lakeshorelearning.com

Discount: 5% and free shipping

Reference: **Per c.2046** or **Bid #16.16** on all orders

Contract #: 16.16-SEL | Maturity Date: 6/30/2020

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:  
Instructional Materials, Supplies, Equipment and Furniture



## School Specialty

*Furniture and equipment*

Discount: at least 6%

Contact: John Burman | 507-420-5984

john.burman@schoolspecialty.com

Reference: **Contract number 081\_Net\_Con\_11US\_AEPA** on all orders

Contract #: AEPA 014-A | Maturity Date 2/28/2018

Solicitation Type: IFB 014-A School Furniture

The Cooperative Purchasing Connection staff is highly qualified and extremely dedicated, with a combined 153 years of experience. We educate members about the benefits of cooperative purchasing through hosted events at individual cooperatives and regular visits to schools, cities, counties and nonprofits. We know our members on a first name basis!



**CONTACT OUR TEAM**

**INFO@PURCHASINGCONNECTION.ORG OR 888-739-3289**

# ATHLETICS



## **Anderson Ladd/Haldeman-Homme**

*Hardwood flooring products and services for new installation, renovations, refinishing, and restoration projects*

Contact: Paul Fedje | 612-362-2131 | pfedje@andersonladd.com

Discount: 5-15%

Contract #: 16.1-HWF | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.1 - Hardwood Flooring (Athletic, Recreational & Auditorium)



## **Daktronics**

*Electronic scoreboards and signage and indoor/outdoor sound systems*

Contact: John Grabow | 952-941-9830 | johng@aimele.com

Discount: 10% off list price

Reference: **Service Cooperative Discount**

Contract #: AEPA 016-I | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-I Scoreboard and Marquee Signage



## **FieldTurf**

*Synthetic turf surfaces*

Contact: Eric Fisher | 888-209-0065 | eric.fisher@fieldturf.com

Discount: varies by project

Contract #: AEPA 016-G | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf



## **Fisher Tracks**

*Track surfacing*

Contact: Jordan Fisher | 800-432-3191 x12 | info@fishertracks.com

Discount: varies by project

Contract #: AEPA 016-H | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-H Athletic Surfaces - Tracks and Courts



## **FLR Sanders**

*Hardwood flooring products and services for new installation, renovations, refinishing, and restoration projects*

Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com

Discount: 5%

Contract #: 16.1-HWF | Maturity Date: 12/31/2019

Solicitation Type: RFP 16.1 - Hardwood Flooring (Athletic, Recreational & Auditorium). MN only.



## **H&B Specialized Products**

*Athletic equipment, wall mats, lockers, and installation services*

Contact: Jami Anderson | 952-698-5780 | janderson@hbsponline.com

Discount: 5% off athletic equipment and wall mats, 42-62% off of lockers

Contract #: 17.4 ALT | Maturity Date: 12/31/2020

Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating





## Hellas Construction

*Construction, installation, and maintenance of track and court surfaces*

Contact: Ruth Hawley | 512-250-2910 | rhawley@hellasconstruction.com

Discount: 2.5% off list price

Contract #: AEPA 016-H | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-H Athletic Surfaces - Tracks and Courts



## Seating and Athletic Facility Enterprises (SAAFE) "Stadium Steve"

*Telescopic seating, aluminum bleachers, I-beam grandstands, and press boxes, installation, maintenance, and repair services*

Contact: "Stadium" Steve Snyder | 507-256-7604

stadiumsteve@gmail.com

Discount: varies by project

Contract #: 17.4 ALT | Maturity Date: 12/31/2020

Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating



## Techline Sports Lighting

*Sports facility lighting including LED lighting*

Contact: Steve Jones | 800-500-3161 | sjones@sportlighting.com

Discount: varies by project

Contract #: AEPA 017-A | Maturity Date: 2/28/2018

Solicitation Type: IFB 017-A Athletic Facility Lighting



## Konica Minolta

*Konica Minolta copiers*

Contact: Aaron Ott | 314-960-2884 | aott@kmbs.konicaminolta.us

Discount: varies by equipment

Contract #: AEPA 017-B | Maturity Date: 2/28/2021

Solicitation Type: IFB 013.1-A Digital Multi-Function Devices/Copiers, Printers and Managed Print Services



## Kyocera

*Kyocera copiers*

Contact: Philip Borchardt | 612-670-3889

philip.borchardt@da.kyocera.com

Discount: varies by equipment

Contract #: AEPA 017-B | Maturity Date: 2/28/2021

Solicitation Type: IFB 013.1-A Digital Multi-Function Devices/Copiers, Printers and Managed Print Services

# FOOD & KITCHEN SUPPLIES

The Cooperative Purchasing Connection works with K-12 schools to ensure access to nutritional food options, efficient ordering and competitive pricing. The CPC and schools join forces to contract with food distributors that meet those needs.

Contact your local service cooperative for information on which distributor is currently under contract in your area.

Contact: 888-739-3289 | [info@purchasingconnection.org](mailto:info@purchasingconnection.org)

## INSTRUCTIONAL RESOURCES



### **Edmentum/Study Island/Plato**

*Literacy, ESL, online learning, and test preparation programs*

Contact: Shannon Gilb | 952-832-1412

[shannon.gilb@edmentum.com](mailto:shannon.gilb@edmentum.com)

Discount: 15% off new subscriptions; 10% off renewals and add-ons

Solicitation Type: Negotiated Agreement. MN Only.



### **Failure Free Reading**

*Instructional materials, software, and professional development/training*

Contact: Marshall Ward | 888-233-7323 | [marshall.ward@failurefree.com](mailto:marshall.ward@failurefree.com)

Discount: 10% off all catalog prices

Contract #: 16.16-SEL | Maturity Date: 6/30/2020

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:

Instructional Materials, Supplies, Equipment and Furniture



Available online in Express

### **Lakeshore Learning**

*Early childhood and elementary instructional materials, supplies, equipment, and furniture*

Contact: Penny Stone | 800-421-5354

[orderdept@lakeshorelearning.com](mailto:orderdept@lakeshorelearning.com)

Discount: 5% and free shipping

Reference: **Per c.2046** or **Bid #16.16** on all orders


Contract #: 16.16-SEL | Maturity Date: 6/30/2020

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:

Instructional Materials, Supplies, Equipment and Furniture

# INSTRUCTIONAL RESOURCES



 Available online in Express

## Mackin

*Books, eBooks, audiobooks, and educational databases*

Contact: Brian Cretzmeyer | 952-500-0811

brian.cretzmeyer@mackin.com

Discount: 5% and added value

Reference: **AEPAMN** to ensure member pricing

Contract #: AEPA 016-C | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-C Digital Resources



Educate. Measure. Adjust. Educate.

## ONEDER

*A cross-platform software developed specifically for special education*

Contact: Dan Haskell | 646-278-9959 x2 | dan@oneder.com

Discount: Competitive pricing discounts after first year; year 2: 3%;  
year 3: 6%; year 4: 9%

Contract #: 16.16-SEL | Maturity Date: 6/30/2020

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:  
Instructional Materials, Supplies, Equipment and Furniture



Laurie Lahman, Alexandria Public Schools

When we let our members know Lakeshore Learning is now available on Express, we heard back from Laurie Lahman immediately! She does the purchasing for the Miltons Science Magnet Elementary School.

**“Teachers had shown me the Lakeshore Learning rugs they had picked out for their rooms. I was pleasantly surprised to save \$200 ordering through Express. That sealed the deal for me!”**



# INSTRUCTIONAL RESOURCES



Available online in Express



## Really Good Stuff

*Supplemental curriculum materials, organization solutions, and classroom decorations*

Contact: Paul Stevens | 877-621-0585 | [pstevens@reallygoodstuff.com](mailto:pstevens@reallygoodstuff.com)

Discount: 3%

Reference: **CPC** on all orders

Contract #: 16.16-SEL | Maturity Date: 6/30/2020

Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:  
Instructional Materials, Supplies, Equipment and Furniture

## TeachingBooks.net

*Literacy resources and tools to enrich K-12 reading and instruction*

Contact: Ray Roushar | 800-596-0710 | [ray@teachingbooks.net](mailto:ray@teachingbooks.net)

Discount: Aggressive discounts available on a district-wide or consortium basis

Contract #: AEPA 016-C | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-C Digital Resources

Jescia Hopper is an art teacher at Dilworth-Glyndon-Felton School District. She switched to CPC partnered vendor Continental Clay because she says the clay is soft and easy to work with.

**"It's smooth and lightweight and easy to use on the pottery wheel. The students are really excited about it! I would definitely recommend it."**



[www.purchasingconnection.org/clay](http://www.purchasingconnection.org/clay)

Continental Clay is available on Express



[www.cpcexpress.org](http://www.cpcexpress.org)



Jescia Hopper , Dilworth-Glyndon-Felton School District



## PROFESSIONAL SERVICES



### Geneva Capital LLC

*Flexible financing options*

Contact: Chris Kleine | 320-759-3582 | [chrisk@gogc.com](mailto:chrisk@gogc.com)

Discount: Priority application process for CPC members

Reference: **Coop Membership**

Contract #: F17-GCL | Maturity Date: 9/30/2018

Solicitation Type: Negotiated Agreement

## SECURITY



### CEIA USA

*Walk-through metal detectors and electromagnetic inspection devices*

Contact: Alan Zivic | 440-725-2065 | [azivic@ceia-usa.com](mailto:azivic@ceia-usa.com)

Discount: up to 47% off list price

Reference: **Coop Membership**

Contract #: AEPA 015-F | Maturity Date: 2/28/2019

Solicitation Type: IFB 015-F Walk-Through Metal Detectors



### CITI

*Livescan finger and palm capture*

Contact: Virat Tiwari | 703-483-4302 | [vtiwari@citi-us.com](mailto:vtiwari@citi-us.com)

Discount: 5-14% off list price

Contract #: AEPA 015-F | Maturity Date: 2/28/2019

Solicitation Type: IFB 015-F Walk-Through Metal Detectors

**Buying from a Cooperative Purchasing Connection contract supports your local service cooperative.**

# SOFTWARE



Available online in Express

## **CDW-G**

*Technology equipment and software; Adobe*

Discount: up to 15% off standard pricing; free shipping

Contact: Oleg Krylov | 866-770-0358 | olegkry@cdwg.com

Contract #: AEPA 014-E | Maturity Date: 2/28/2018

Solicitation Type: IFB 014-E Technology Catalog



## **MackinVIA**

*eBook and eBook management software*

Contact: Brian Cretzmeyer | 952-500-0811

brian.cretzmeyer@mackin.com

Discount: 5% off list price

Reference: **AEPAMN** to ensure member pricing

Contract #: AEPA 016-C | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-C Digital Resources



Available online in Express

## **MNJ Technologies Direct**

*Technology equipment and software*

Contact: Ed Harris | 800-870-4340 x8363 | eharris@mnjtech.com

Discount: 7% off list price and free shipping

Contract #: AEPA 014-E | Maturity Date: 2/28/2018

Solicitation Type: IFB 014-E Technology Catalog



## **My Student Survey**

*Student engagement surveys*

Contact: Ryan Balch | 877-212-6458 | ryanbalch@mystudentsurvey.com

Discount: average discount of 45%

Reference: **CPC**

Contract #: MSS | Maturity Date: 6/30/2019

Solicitation Type: Negotiated Agreement. MN only



## **The Library Corporation**

*Integrated library systems*

Contact: John Burns | 800-325-7759 | johnburns@tlcdelivers.com

Discount: 50% off Library Solution for Schools

Contract #: AEPA 016-C | Maturity Date: 2/28/2020

Solicitation Type: IFB 016-C Digital Resources

# ENTERPRISE CONTENT MANAGEMENT



## Laser Systems

*User-friendly ECM solution able to image, automate and improve document management*

Contact: Jeff Nichols | 800-726-1764 | cell 701-412-2691

jeff.nichols@laser-sys.com

Discount: Discount pricing on software package IntelliCloud powered by Intellinetics, Inc. and initial configuration costs.

Contract #: 17.6 - ECM | Maturity Date: 3/31/2021

Solicitation Type: RFP 17.6 - Enterprise Content Management



## OPG-3

*User-friendly ECM solution able to image, automate and improve document management*

Contact: Ivan Franklin | 651-233-5068 | ifranklin@opg-3.com

Discount: Members receive discounts on Laserfiche software, annual support agreements and professional services.

Contract #: 17.6 - ECM | Maturity Date: 3/31/2021

Solicitation Type: RFP 17.6 - Enterprise Content Management

## VEHICLES



## Mid-State Auto Auction

*Vehicle selling and disposal*

Contact: Dee Sullivan | 800-458-5506 | dee@msaany.com

Discount: 5% off the seller's fee

Contract #: F15-MSA | Maturity Date: Annual Renewal

Solicitation Type: Negotiated Agreement



## Nelson Auto Center

*Vehicle purchasing*

Contact: Melissa Larson | 800-477-3013 x8865

mlarson@nelsonfleet.com

Discount: up to \$10,000 below dealer invoice

Contract #: 13.5-NAC | Maturity Date: 12/31/2017

Solicitation Type: RFP 13.5 - Automobiles, Utility Vehicles, Vans, Light Trucks, and Medium Duty Trucks

**DID YOU KNOW?** More than 3,200 schools, cities, counties and nonprofits participate in CPC. Purchasing through CPC supports your local service cooperative.

**CONTACT THE CPC TEAM FOR MORE INFORMATION: [INFO@PURCHASINGCONNECTION.ORG](mailto:INFO@PURCHASINGCONNECTION.ORG) OR 888-739-3289**



Patchia Vang does much of the ordering at College Prep Elementary, a charter school in St. Paul. She uses Express because it provides flexibility when it comes to purchasing.

She says, **“It’s easy to navigate and I like that I can compare prices on one website.”**

She recommends Express to others because, **“It takes a lot off your shoulders. It makes my life easier. You should give it a try.”**

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